

**TOWN OF MINTO****DATE:** February 19, 2016**REPORT TO:** Mayor and Council**FROM:** Brian Hansen, Public Works Director and Mike McIsaac,  
Road Foreman**SUBJECT:** Calcium Chloride Tender 2016-04**STRATEGIC PLAN**

5.7 Adopt and maintain fair and transparent procurement policies and by-laws to ensure the Town receives competitive pricing on tenders and proposals, and that business has equal opportunity to submit bids.

**BACKGROUND**

Request for Tenders were sent out to close February 17, 2016 for Supply and Apply Calcium Chloride on Roadways in the Town of Minto for the 2016, 2017 and 2018 seasons. Three submissions were received as follows with a price per unit either Liquid Calcium Chloride 35% Solution based on 90 Flake Equivalent Tons or an Effective Chloride Composite based on 225 Flake Equivalent Tons:

<b>Contractor</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
Pollard Highway Products (Chloride Composite)	\$333.20 Unit Price	\$333.20 Unit Price	\$333.20 Unit Price
Da-Lee Dust Control (Calcium Chloride 35% Solution)	\$309.43 Unit Price	\$309.43 Unit Price	\$309.43 Unit Price
Miller Paving Limited (Magnesium Chloride 30%)	\$361.44 Unit Price	\$368.67 Unit Price	\$376.04 Unit Price

**COMMENTS:**

Staff has reviewed all the Tender submissions for the Supply and Apply Calcium Chloride. Da-Lee Dust Control has provided the dust suppressant service to the Town of Minto for a number of years with a competitive price and the appropriate product for the granular roads within the Municipality. The Town of Minto has used Composite products in the past which have not performed well with our granular and subsoil materials.

**FINANCIAL CONSIDERATIONS**

This service is funded within the 2016 Operating Budget.

In 2015, Da-Lee Dust Control was awarded this at the price of \$300.62 per flake ton of Calcium Chloride.

**RECOMMENDATION**

That Council receives this Public Works report from the Public Works Director and Road Foreman dated February 19, 2016 regarding Tender 2016-04, Supply and Apply Calcium Chloride on Roadways in the Town of Minto and approves the awarding of the Tender to Da-Lee Dust Control at the unit prices of \$309.43 per flake ton for 2016, \$309.43 per flake ton for 2017 and \$309.43 per flake ton for 2018 seasons excluding HST based on approximately 90 Flake Equivalent Tons per season.

Mike McIsaac  
Road Foreman

Brian Hansen  
Public Works Director