

### **Town of Minto**

Budget 2017 *"Keeping it Real."* December 1, 2016 January 24, 2017

He who will not economize will have to agonize" - Confucius

"These days, you've gotta milk a dollar out of every dime." - Gayle Forman



### Budget 2017

#### Day 1 Thursday December 1

- Introduction Mayor
- Presentation CAO/Clerk and Treasurer
- Operating Budget Discussions

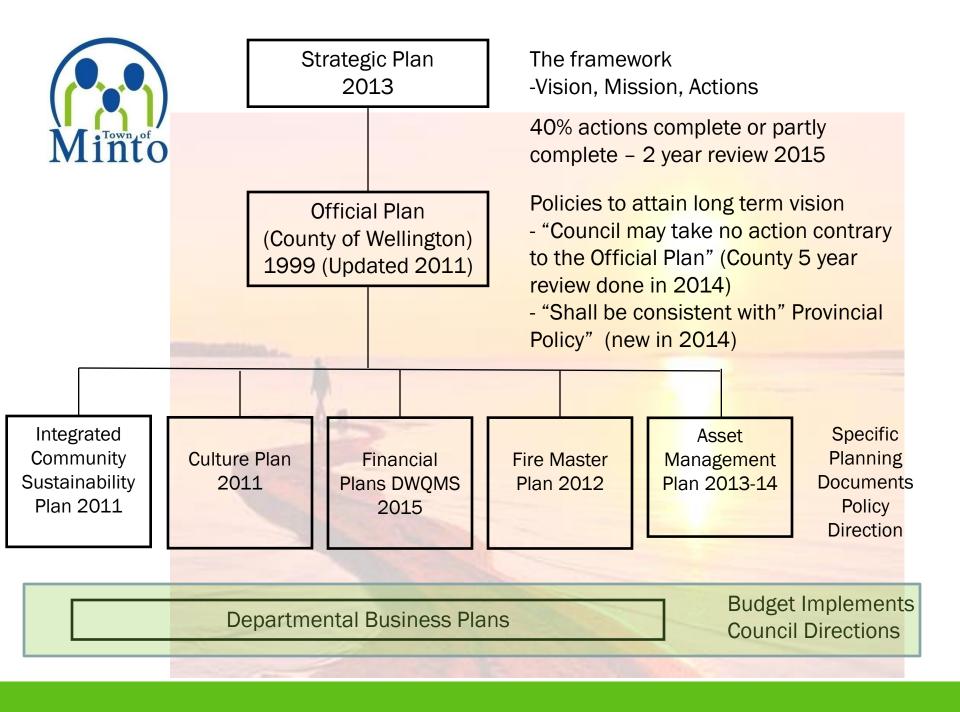
#### Day 2 Tuesday January 24

- Introduction and Review Mayor, CAO, Treasurer
- Operating Budgets Changes and updates
- Capital Budget Discussions
- Supper
- Regular Council

1:00 to 1:05pm 1:05 to 1:25pm 1:25 to end

3:00 to 3:05pm 3:05 to 3:15pm 3:15 to 6:30pm 6:30 to 7:00pm 7:00pm

Public Open House 2016: March 21, 2017 5:00pm to 6:30pm





### Vision & Mission

#### Vision

A friendly, safe, affordable, family oriented rural community built on a foundation of respect, volunteerism, and prosperous business, and sustained by people who value neighbourliness, fairness and inclusiveness.

#### Mission

Cost effective and responsive local government through superior customer service, internal stability and efficiency, and promoting responsible economic growth, healthy lifestyles and respect for the natural environment



The Vision is the beacon in the distance. Navigating by Mission. To accomplish our goals



### **Strategic Directions**

- Economic Development (12)
- Financial Strategy (8)
- Emergency Services and Health (10)
- Recreation and Facilities (9)
- Tourism and Culture (12)
- Planning and Development (13)
- Agriculture and Environment (12)
- Public Works (8)
- Governance and Leadership (13)
- Total = 98 40 (ST) 21 (MT) 3 (LT) 34(OG)





## Economic Backdrop

- Unemployment Rate National 7%; Provincial 6.4% (similar in 2016)
- Local Unemployment Rate +-4.0% (same)
- Cost of Living (CPI) confirmed though October to 1%
- Federal Debt \$632 billion; Deficit \$30 billion (originally projected 2105 \$10 billion and other priorities propose to drop to \$15 billion 2021);
- Provincial Debt \$300 billion Deficit \$5 billion (projected to eliminate 2018);
- Provincial Growth Estimates around 2.3% (Conference Board of Canada)
- Housing Starts; 2015 +- 60,000 2016 65,100 2017 59,900
- Average home price of \$437,000 in Ontario over 2X Minto
- AMO estimates 96 monthly reports, 100 quarterly reports, 6 semi-annual reports and 68 annual reports = 270 reports annually, plus 16 audited statements and the annual Financial Information Return. Total 287 reports



# Municipal Cultural Plan

#### Strategies:

- 1. Creative Identity: Telling our Story
- 2. Creative Capacity: Cultivating Talent & Innovation
- 3. Creative Enterprise: Connecting & Leveraging Assets
- 4. Creative Places: Enhancing Quality of Place





### **Municipal Cultural Plan**

#### Values : We believe...

- Creativity and culture are foundations for building a prosperous and sustainable economy.
- Culture is essential to making Minto a place where people want to live, work, play and invest.
- Cultural resources and activities are essential to building vibrant and successful downtowns.
- Conserving our natural and cultural heritage resources is important.
- Artists and creators are essential sources of new ideas, innovation and technologies important to our future.
  - In cultural groups collaborating and working together toward shared purposes.



### Integrated Sustainability Community Plan

### Goals:

- 1. Optimum population so Minto pays its bills & take on new projects.
- 2. Use agricultural abundance to nourish land, people, livelihoods.
- 3. Pursue fiscal and ecological responsibility with equal diligence.
- 4. Build Main Streets that support the business and civic life
- Create/retain enterprises with low environmental impact and provide fulfilling jobs for the people of Minto.
- 6. Focus on health & recreational well-being.





### Fire Master Plan







#### **Mission Statement:**

"The Minto Fire Department is dedicated to serving the community with a high standard of emergency response and fire prevention programs to ensure a safe environment for the residents of Minto."

#### **Core Values:**

Commitment, Community Service

Integrity, Professionalism

Teamwork, Trust

#### Recommendations

Communications, Fire Safety Public Education, Prevention, Apparatus/Equipment, Training, Administration and Finance, Fire Suppression and Emergency Response



## Asset Management Plan

- Completed 2013-14 in House inventories Tangible Capital Assets (TCA) in six areas.
- Roads and Bridges
- Culverts and Storm Water
- Water and Wastewater
- On a replacement cost basis over a 10 year period \$6.9 million year needed to maintain TCA
- The plan also looks at the condition of the assets, desired service levels, financial commitments needed to "operate, maintain, renew and replace"
- Policies to sustain TCA





### **Recreation Needs**

#### **Recreation Needs**

• Formal Master Plan next few years

#### Ontario 150 and Canada 150 Grant

- Harriston Kinsmen Pool and adjoining trailer park upgrades
- Harriston Minto Complex Accessible
  Doors

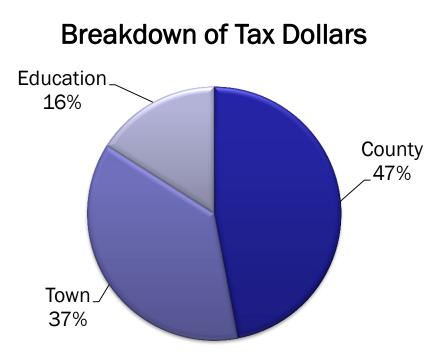
#### Trails

- Acquired White's Junction Trail Palmerston linked to Harriston via roundabout and CR 5 shoulders
- Harriston Greenway Trail link to 13<sup>th</sup> Line Rail track unopened road allowance back of Concession D

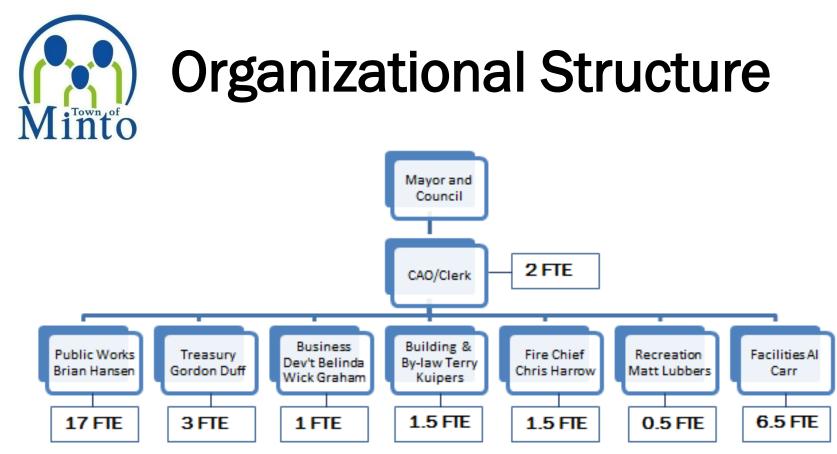




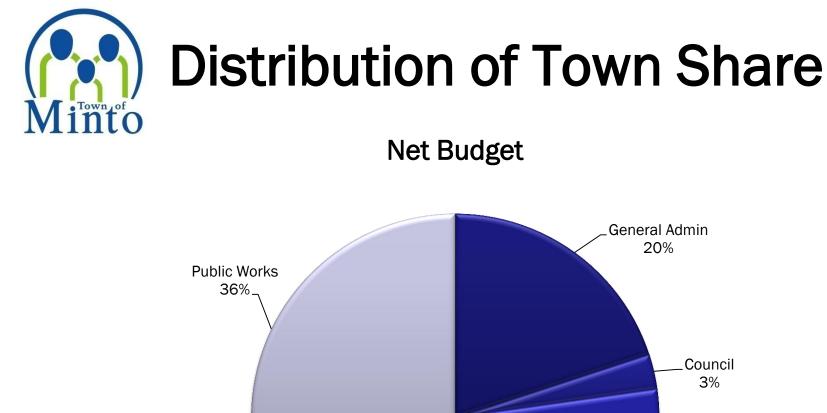
### **Distribution of Tax Dollar**

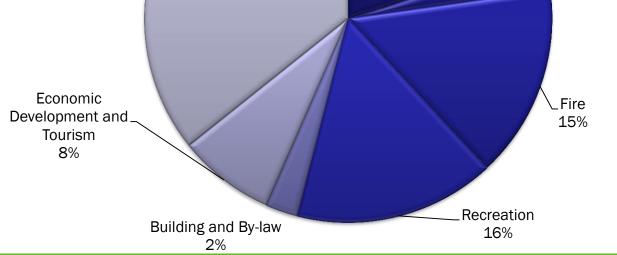


- Town Share is 37% of total tax collected.
- Education Share is 16%, (not increased for years).
- County Share 47%, expect +-2.0% in 2015.
- 1% Town Increase raises
  +-\$40,000 per year



- 41 full time equivalent positions (40 in 2010)
- Shared fire -by-law position vulnerable occupancies (re-organized)
- 3 yr. contract fire admin, electronic meeting, records (less 1 Deputy)
- Building Inspector Source Water Assistance (mandated RMI)
- 3 water & sewer operators (no Centre Wellington); join DWQMS/Lead Hand
- Full time TLC Coordinator and public works operator (re-organize)







# OMPF and OCIF Funding

- Year OMPF Allocation
- 2012 \$1,354,300
- 2013 \$1,306,900
- 2014 \$1,491,400
- 2015 \$1,532,500
- 2016 \$1,680,700
- **2017 \$1,802,900** 2018 ?

?

2010

#### **OCIF Formula Based**

- 2016 \$130,000
- 2017 \$223,161
- 2018 \$315,205
- 2019 \$476,143

Net Increase +\$278,200 +\$215,361 +\$92,044 +\$160,938



### Asset Management

- Town should spend \$2.8 and \$6 million to properly maintain assets.
- Starting 2017 very little carry-over from 2016. Likely grant projects : OCIF 2016 (Finish Palm. Inkerman & Jane) \$ 400,000
   Canada 150 (Harriston Pool) \$ 250,000
   Ontario 150 (Harriston Arena Accessibility) \$ 145,000
   2017 CWWF (George Street) \$ 1,100,000
   2016 Connecting Link (Clifford Elora Design) \$ 500,000
- These projects total \$2.395 million; Town share estimate \$1 million.
- Capital proposals by Department to come forward January 24
- Ann Street block C (Allan to John) 7 new lots \$350,000
- Fiscal accountability policy reserves to exceed borrowing unless needed to pay Town share of grant proposal.



### 2017 Tax Supported Reserves to Debt

### Tax Supported Reserve Cont.

CAO Clerk Election \$6,000 General Admin \$23,000 \$206,000 Fire Vehicle \$66,500 Harriston Arena Clifford Arena \$30,000 \$30,000 Palmerston Arena Satellite Facilities \$5,000 \$1,000 Trails \$3,000 Pools \$14,000 Building Vehicle **Public Works Vehicle** \$240,000 \$624,500 Subtotal

| Tax Supported Der    | JL               |
|----------------------|------------------|
| Roads Administration | \$287,528        |
| Economic Developme   | nt \$103,685     |
| Clifford Arena       | \$43,316         |
| Palmerston Arena     | <u> \$71,348</u> |
| Subtotal             | \$505,877        |

Tax Supported Daht

Net Reserve Contribution minus Tax Supported Debt

= \$118,623

Note: Added Reserve Contribution 2018 - \$114,664 (expire roof payment)



### **Current Capital Plan**

TOWN OF MINTO 5 YEAR CAPITAL PLAN Proposed in 2016

| Project Costs     |                                 | 2         | 017 Likely             |                 |                 |                 |
|-------------------|---------------------------------|-----------|------------------------|-----------------|-----------------|-----------------|
| Dept/Year         | 2016                            |           | 2017                   | 2018            | 2019            | 2020            |
| Water & Sewer     | \$2.65 million<br>\$ 1,066,000  | \$        | 872,000                | \$<br>911,298   | \$2,860,434     | \$<br>603,000   |
| Roads & Drainage  | \$3.165 million<br>\$ 2,407,000 | \$        | 2,879,438              | \$<br>3,264,313 | \$1,361,346     | \$<br>1,621,106 |
| Vehicles          | \$0.135 million<br>\$ 375,000   |           | -                      | \$<br>260,000   | \$<br>400,000   | \$<br>360,000   |
| Other Departments | \$1.49 million<br>\$ 525,000    | \$        | 335,000                | \$<br>490,000   | \$<br>715,000   | \$<br>645,000   |
| Total             | \$7.42 million<br>\$ 4,373,000  | \$2<br>\$ | 2,350,000<br>4,086,438 | \$<br>4,925,611 | \$<br>5,336,780 | \$<br>3,229,106 |

| Funding Model<br>Dept/Year        | 2016                               | 2017                     | 2018            | 2019            | 2020        |
|-----------------------------------|------------------------------------|--------------------------|-----------------|-----------------|-------------|
| Revenue                           | \$0.64 million<br>\$ 500,000 \$    | 500,000                  | \$<br>500,000   | \$<br>1,700,000 | \$ 500,00   |
| Grant                             | \$1.56 million<br>\$ 1,000,000 \$  | 1,395,000<br>1,000,000   | \$<br>1,000,000 | \$<br>1,000,000 | \$ 1,000,00 |
| Devt Chrge & Reserves             | \$1.047 million<br>\$ 1,000,000 \$ | 1,000,000                | \$<br>1,000,000 | \$<br>25,987    | \$ 1,000,00 |
| Borrowing                         | \$1.42 million<br>\$ 1,343,000 \$  | 1,056,438                | \$<br>1,895,611 | \$<br>2,080,793 | \$ 199,10   |
| Tax                               | \$0.5 million<br>\$ 400,000 \$     | \$400,000 400,000        | \$<br>400,000   | \$<br>400,000   | \$ 400,00   |
| 2015 Carry Over<br>Sustained OCIF | \$2.253 million<br>\$ 130,000 \$   | 130,000                  | \$<br>130,000   | \$<br>130,000   | \$ 130,00   |
|                                   | \$7.42 million<br>\$ 4,373,000 \$  | \$2,350,000<br>4,086,438 | \$<br>4,925,611 | \$<br>5,336,780 | \$ 3,229,10 |



### **Budget Process**

- Operating Budgets, Mayor identifies each budget by service
- Council discusses as Committee of the Whole each budget, and provides direction to approve, modify or table
- Department Heads provide information in support of budget including recommendations around increases or decreases as well as Strategic direction.
- Minutes form Council's budget direction; Treasurer prepares final budget by-law based on minutes and final resolution to adopt.
- Unless process changed Open house prior to regular Council meeting March 21 (5:00pm to 6:30pm)
- Budget by-law April depending on input





Budget by Service Department Name: Mayor and Council Budget Code: 1000 Staff: n/a

Section: Administration FTE:

Strategic Position 12.0 Demonstrate Council and Staff leadership by taking primary responsibility for implementing and following the Strategic Plan, while recognizing the roles of community leaders in achieving Plan success.

Actions: 3.1 transparency 12.1 implement strategic plan

**Res ponsibility**: Budget for meetings, training, conferences and other expenses for overall governance of the Town services including sewer and water utilities.

| Operating B  | udget Sum      | mary            |            |            |             |           |
|--|----------------|-----------------|------------|------------|-------------|-----------|
|  |                |                 |            |            |             |           |
| 2016 Budget (  | Actual \$77,91 | 9 to Sept 2016) | )          |            |             | \$127,700 |
| Past & Proj  | ected (1%)     | 0.01            |            |            |             |           |
| 2015   | 2016           | 2017            | 2018       | 2019       |             |           |
| \$137,810  | \$127,700      | \$ 128,200      | \$ 129,482 | \$ 130,777 |             |           |
|  |                |                 |            |            |             |           |
| Budget Initi   | atives         |                 |            |            |             |           |
| 1. Decrease P  | Per diems      |                 |            |            |             | -\$4,000  |
| 2. Increase Training/Conference Councillor \$1,000, Deputy Mayor & Mayor \$800 |                |                 |            |            | layor \$800 | \$6,600   |
| 3. Decrease p  | hone cost      |                 |            |            |             | -\$1,100  |
| 4. Small increase charge to water and sew                                      |                | er              |            |            | -\$1,000    |           |
| Proposed 2   | 017 Budget     |                 |            |            |             | \$128,200 |
|  |                |                 |            |            |             |           |

#### Budget to Actual Issues

The new remuneration policy for the 2014 to 2018 term increased base pay for Council but more clearly identified meetings that would qualify for per diem payment. This has resulted in lower overall costs for Council wages and per diems. Final expenses for Council overall are projected to be \$8,000 under budget for 2016.

#### Issues for 2017 and Beyond



|             | 2                               |                                    |                |                                    |                |
|-------------|---------------------------------|------------------------------------|----------------|------------------------------------|----------------|
| Account     | Description                     | 2015<br>YTD Actual -<br>Sept 30/15 | 2016<br>Budget | 2016<br>YTD Actual -<br>Sept 30/16 | 2017<br>Budget |
| Town of Mir | nto Council                     |                                    |                |                                    |                |
| 10000-00-58 | 5 Transfers from Water & Sewer  | 14,500.00                          | 29,000.00      | 29,000.00                          | 30,000.00      |
|             | Total Revenue                   | 14,500.00                          | 29,000.00      | 29,000.00                          | 30,000.00      |
| 1000-00-601 | 0 Council Per Diems             | 82121.83                           | 114000.00      | 84260.51                           | 110000.00      |
| 1000-00-602 | 0 Benefits - Council CPP & EHT  | 2891.46                            | 4000.00        | 2731.81                            | 4000.00        |
| 1000-00-604 | 0 Conferences/Meetings          | 885.13                             | 0.00           | 0.00                               | 0.00           |
| 1000-00-605 | 0 Training                      | 0.00                               | 0.00           | 0.00                               | 0.00           |
| 1000-00-605 | 1 Council Expense-Bridge        | 279.54                             | 5000.00        | 1320.19                            | 5800.00        |
| 1000-00-605 | 2 Council Expense-Faulkner      | 2417.12                            | 4800.00        | 2715.64                            | 5600.00        |
| 1000-00-605 | 3 Council Expense-Anderson      | 2530.42                            | 3500.00        | 1200.88                            | 4500.00        |
| 1000-00-605 | 4 Council Expense-Colwell       | 3260.84                            | 3500.00        | 744.52                             | 4500.00        |
| 1000-00-605 | 5 Council Expense-Dirksen       | 2669.63                            | 3500.00        | 2532.54                            | 4500.00        |
| 1000-00-605 | 6 Council Expense-Elliott       | 5489.23                            | 3500.00        | 5068.91                            | 4500.00        |
| 1000-00-605 | 7 Council Expense-Turton        | 2043.06                            | 3500.00        | 2239.05                            | 4500.00        |
| 1000-00-605 | 8 Council Expense               | 0.00                               | 0.00           | 0.00                               | 0.00           |
| 1000-00-606 | 0 Mileage                       | 1327.09                            | 5600.00        | 1467.18                            | 5600.00        |
| 1000-00-651 | 0 Publications & Data Received  | 0.00                               | 0.00           | 0.00                               | 0.00           |
| 1000-00-653 | 0 Telephone Services-Cell       | 1408.39                            | 3600.00        | 1425.98                            | 2500.00        |
| 1000-00-685 | 0 Miscellaneous Fund/Social Fun | 45.03                              | 2200.00        | 1211.72                            | 2200.00        |
|             | Total Council Expenditure       | 107368.77                          | 156700.00      | 106918.93                          | 158200.00      |
| Excess Reve | enue over/under Expenditure     | -92 868 77                         | -127,700.00    | -77 918 93                         | -128,200.00    |



|                            |                      | 2016 Budget             | 2017 Draft                   | Difference |  |
|----------------------------|----------------------|-------------------------|------------------------------|------------|--|
| Council                    |                      | \$127,700               | \$128,200                    | \$500      |  |
| C.A.O. Clerk               |                      | \$276,900               | \$335,900                    | \$59,000   |  |
| General Admin & Reserves   |                      | \$525,200               | \$517,300                    | -\$7,900   | \$981,400  |
| People and Property        |                      | \$150,600               | \$136,650                    | -\$13,950  |  |
| Health Services            |                      | \$28,750                | \$33,750                     | \$5,000    | \$42,650   |
| Minto Fire Service Overall | Fire Admin           | \$567,400               | \$596,930                    | \$29,530   |  |
| \$888,236                  | Palmerston Fire      | \$70,261                | \$68,773                     | -\$1,488   |  |
| \$908,128                  | Harriston Fire       | \$147,825               | \$146,825                    | -\$1,000   |  |
|                            | Clifford Fire        | \$102,750               | \$95,600                     | -\$7,150   | \$19,892   |
| Clifford Arena & Hall      |                      | \$159,982               | \$162,043                    | \$2,061    |  |
| Harriston Arena & Hall     |                      | \$162,454               | \$175,744                    | \$13,290   |  |
| Palmerston Arena & Hall    |                      | \$179,944               | \$184,709                    | \$4,765    |  |
| Satellite Facilities       |                      | \$57,422                | \$76,933                     | \$19,511   |  |
| Clifford Parks             |                      | \$21,257                | \$21,411                     | \$154      |  |
| Clifford Ball & Soccer     |                      | \$19,247                | \$19,933                     | \$686      |  |
| Harriston Parks            |                      | \$28,056                | \$29,457                     | \$1,401    |  |
| Harriston Ball             |                      | \$17,196                | \$18,870                     |            |  |
| Palmerston Parks           |                      | \$62,185                | \$56,633                     |            |  |
| Palmerston Ball & Soccer   |                      | \$34,525                | \$36,338                     |            |  |
| Trails                     |                      | \$0                     | \$5,590                      |            | \$45,393   |
| Recreation Administration  |                      | \$234,500               | \$252,000                    |            | ,  |
| Harriston Pool             |                      | \$44,750                | \$46,000                     | . ,        |  |
| Palmerston Pool            |                      | \$38,000                | \$39,500                     | . ,        |  |
| Adventure Camp             |                      | \$1,000                 | \$0                          | . ,        |  |
| Special Programs           |                      | -\$6,000                | -\$6,000                     |            | \$1,125,161  |
| Joint Health & Safety      |                      | \$4,000                 | \$5,000                      |            | <i><b>\</b>1,120,101</i>   |
| Norgan Theatre             |                      | \$0                     | \$0                          |            | \$20,250   |
| Building & By-law          |                      | \$161,475               | \$190,175                    |            | \$20,200   |
| Economic Development       |                      | \$443,709               | \$437,036                    |            |  |
| Tourism                    |                      | \$113,800               | \$25,900                     |            | -\$94,573  |
| Public Works               | Roads Admin          | \$769,381               | \$849,208                    |            | φ0-1,010   |
|                            | Municipal Drains     | \$33,000                | \$33,000                     |            |  |
|                            | Vehicle Cost & Time  | -\$345.000              | -\$345.000                   |            |  |
|                            | Road Maintenance     | \$1,036,970             | \$1,041,810                  | 1.1        |  |
|                            | Winter Control       | \$456,480               | \$479,206                    |            |  |
|                            | Trailer Park         | -\$6,680                | -\$8,115                     |            |  |
|                            | Cemeteries           | \$19.800                | \$20,520                     | \$720      |  |
|                            | Street Lights        | \$0                     | \$0                          |            |  |
|                            | Town Landscape Care  |                         | \$100,506                    |            | \$2,171,135  |
| Sewage Collect & Treat     | To MI Landsoupe Oale | \$75,220                | \$100,508                    |            | Ψ <u>2</u> , <u>1</u> |
| Water Treat & Distribute   |                      | \$0                     | \$0                          | \$0        | \$131,964  |
| Subtotal                   |                      | \$5,814,059             | \$6,008,335                  | \$194.276  | \$194,276  |
| OMPF                       |                      | -\$1,680,700            | -\$1,802,900                 | . ,        | Ψ107,210   |
| StabilizationReservces     |                      | -\$54,258               | φ <u>1</u> ,00 <u>2</u> ,000 | \$54,258   |  |
| Total Operating            |                      | \$4,079,101             | \$4,205,435                  |            | \$126,334  |
| Tax Supported Capital      |                      | \$500,000               | 510,000                      |            | Ψ120,004   |
| Total Raised through Tax   |                      | \$300,000               | \$4,715,435                  |            | \$136,334  |
|                            |                      | Ψ <del>4</del> ,513,101 | ψτ, ι 10,400                 | φ130,334   | φ100,004   |