

Schedule "A"

Request for Quotation  
File Number ED2018-01

Palmerston Electronic LED Communications Sign Project

OVERALL COST (EXCLUDING HST)

Post Construction

Companies	Including Cap & Sponsors	Without Cap	Without Sponsors	Without Cap & Sponsors
Raynbow Signs	No Quote	No Quote	No Quote	No Quote
Cox Signs	\$30,302	\$26,354	\$27,732	\$23,784
Libertevision	\$36,469	\$32,469	\$34,469	\$30,469

Monument Construction

Companies	Including Cap & Sponsors	Without Cap	Without Sponsors	Without Cap & Sponsors
Raynbow Signs	\$33,053	\$31,853	\$32,133	\$30,933
Cox Signs	\$34,070	\$33,090	No information for sponsor component on this sign	\$33,090
Libertevision	\$45,469	\$41,469	\$43,969	\$39,969

COMPARISONS

Company	Completion Date	Sign Warranty	LED Sign Specs	Post Construction Cost	Monument Construction Cost	CAP Details	Sponsor Signs Details	Notes
Raynbow Signs	October 30, 2018	LED Board: 5 year Sign Software: 5 year Additional Warranty: 1 year all other components  NOTE: Parts and Labour Year 1. For years 2-5 parts included only. Labour service call fee \$85	- 50" X 69" (5.75 ft. X 4.1 ft.) - Full colour - 10 mm resolution - Ethernet communication from any computer, anywhere (\$25,200)	Not quoted	\$33,053.00 (excluding HST) includes faux brick base, crown sign	- 32" X 72" non-illuminated top box - aluminum construction - decorated vinyl graphics (\$1,200)	- Logos digitally oriented applied to 1" CNC router shaped PVC Plastic with studs for direct mount (\$115 each logo X 8) = \$920	- Any permits required are responsibility of customer - Final 120V wiring to be done by licensed trade
Cox Signs	9-11 weeks from time of permit	LED Board: 5 year Sign Software: 5 year	<b>BASE</b> - 37.8' X 75.6'	<b>BASE</b> \$25,972.00	<b>BASE</b> \$24,670.00	- Fabricated from custom colour painted	- Non-illuminated sponsor sign .	- Electrical hook up and power wire from

		<p>Additional: 5 year cabinets</p> <p>NOTE: 1<sup>st</sup> 3 years on LED Display: parts and labour included. Years 4 &amp; 5 – parts included only. Labour NOT included</p>	<p>(3.15 ft. X 6.3 ft)</p> <ul style="list-style-type: none"> <li>- full colour</li> <li>- 16 – 19 mm resolution</li> <li>- 96 X 192 = 18, 432 pixels</li> <li>- Direct wire from sign to main office. Cannot exceed 300'. Customer supply CAT 6 cable from building to sign (\$14,996)</li> </ul> <p><b>OPTION 2</b> Upgrade to higher resolution 160 X 320 = 51,200 pixels (\$19,246 for pole sign) (\$18,746 for monument sign)</p> <p><b>OPTION 3</b> - Add wireless modem communication kit. Requires direct line of site. Max 1,500 ft. Included is wifi bridge from sign to exterior of building. Customer responsible for run internal CAT 5 cable from building to network pitch (\$680)</p>	<p>(excluding HST)</p> <p><b>ADD OPTIONS 2 &amp; 3</b> \$30,302.00 (excluding HST)</p>	<p>Includes non-illuminated cabinet as base (excluding HST)</p> <p><b>OPTION 4</b> - Faux Brick fabricated from fusion stone, pressure treated plywood and stringers structure (\$3,990.00)</p> <p><b>OPTION 5</b> - Non-illuminated crown sign – double sided non-illuminated sign cabinet, custom shape sign and facial mouldings fabricated from custom colour painted extruded aluminum. (\$980)</p> <p><b>Add Options 2, 3, 4, 5</b> \$34,070 (excluding HST)</p>	<p>extruded aluminum. Faces 2X3 mm aluminum composite panels with vinyl graphics (\$3,948) – post sign only</p>	<p>- Fabricated from custom colour painted extruded aluminum. Faces 2X3 mm aluminum composite panels with vinyl graphics (\$2,570) – post sign only</p>	<p>building to sign supplied by customer. - Sign permit supplied by customer</p>
Libertelevision Ontario Inc.	September 30, 2018	<p>LED Board: 5 year parts + 2 years onsite labour</p> <p>Sign Software: 5 years</p> <p>Additional Warranty: 1 year on structure</p>	<p>- 6.4 ft. X 3.2 ft.</p> <ul style="list-style-type: none"> <li>- 10 mm</li> <li>- full colour</li> <li>- hybrid control system, raspberry pi for wi-fi operation</li> <li>- wireless antenna</li> <li>- auto brightness sensor (\$18,969)</li> </ul>	<p>\$36,469 (excluding HST)</p>	<p>\$45,469.00 (excluding HST)</p> <ul style="list-style-type: none"> <li>- Faux brick finish surrounding LED</li> <li>- Real stone masonry at base.</li> </ul>	<p>-Non-illuminated - 6'7" X 3'3" (post) (\$4,000)</p> <p>-Non-illuminated - 8'11" X 2'2" (monument) (\$4,000)</p>	<p>-Non-illuminated - 6'7" X 2'3" (post) (\$2,000)</p> <p>- Non-illuminated - 8'7" X 2'3" (monument) (\$1,500)</p>	<p>- Customer responsible for bringing power to the sign</p>