TOWN OF MINTO 2017 FINANCIAL STATEMENT PRESENTATION

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- Review of significant financial statement elements including
 - Statement of Financial Position
 - Statement of Operations and Accumulated Surplus
 - Statement of Change in Net Financial Assets
 - Statement of Cash Flows
 - Long Term Debt Note
 - Accumulated Surplus Note
- Highlights of the municipality's performance

Statement of Financial Position

- Refer to Financial Statements Page 2
- Statement of financial position is a snapshot of the municipality at a point in time.
- It highlights the following
 - Cash Resources
 - Long Term Liabilities
 - Non-financial Assets
 - Accumulated Surplus or Deficit

Statement of Operations and Accumulated Surplus

- Refer to Financial Statements Page 3
- Reports the Revenue and Expenses of the municipality for the year.
- Total Revenues less Expenses gives annual surplus (deficit)
- It highlights the following
 - Actual vs Budget vs Prior year results
 - Annual surplus (deficit)
 - Accumulated surplus at the end of the year

Statement of Changes in Net Financial Assets

- Refer to Financial Statements page 4
- Takes annual surplus from Statement of Operations and removes activity in nonfinancial assets to get change in net debt for the year that agrees to statement of financial position.
- It highlights the following
 - Changes in Capital Assets for the year
 - Change in Net Debt/Net Financial Assets

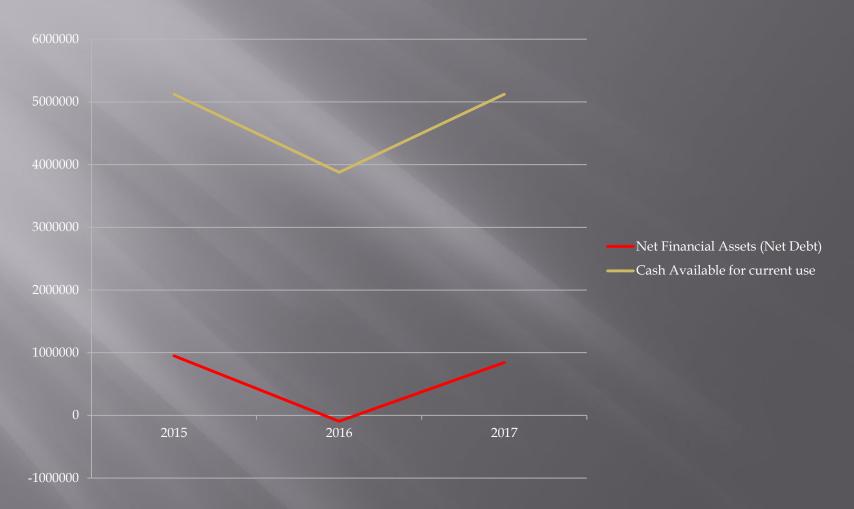
Statement of Cash Flow

- Refer to Financial Statements page 5
- Shows the change in cash and cash equivalents for the year
- Breaks down cash between operating, capital, investing, and financing
- It highlights the following
 - Primary sources of cash (Operating, investing or financing)

Accumulated Surplus Note

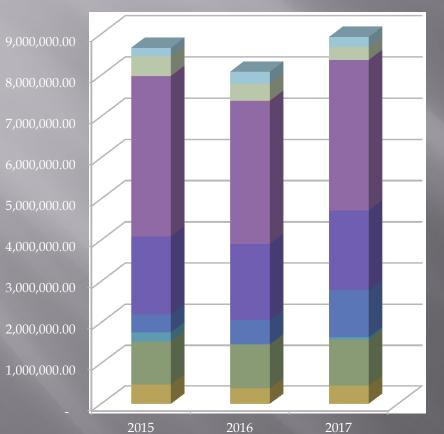
- Refer to Financial Statements page 26 note 19
- Provides a breakdown of the accumulated surplus balance found on the Statement of Financial Position and Statement of Operations and Accumulated Surplus
- Includes details of
 - Reserves and Reserve Funds
 - General Surplus (Accumulated Operating Surplus/Deficits)
 - Long Term Debt

Cash and Net Financial Assets



Cash and Net Financial Assets lower due to increased TCA acquisitions and higher debt

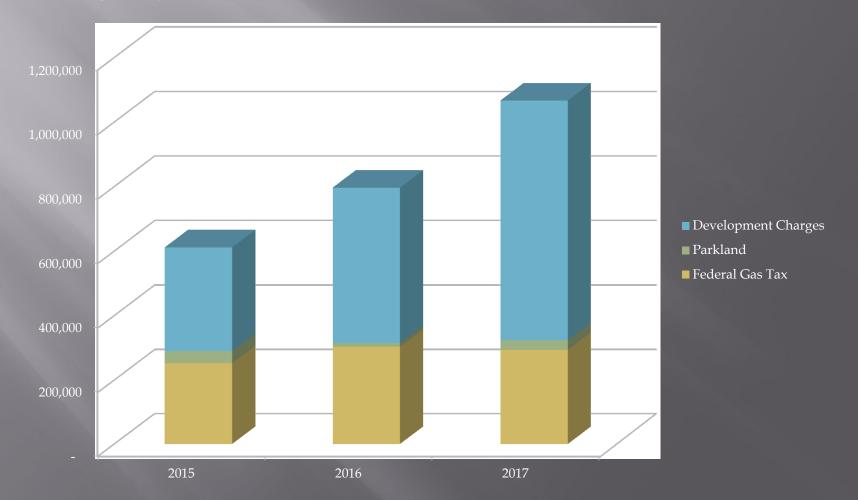
Reserves and Discretionary Reserves



- Planning and Development
 Recreation and Cultural
 Health Services
 Wastewater
 Water
 Transportation
 Fire
 Working Capital
 General Government
- Overall Reserves have increased to finance future capital investments
 - Fire Reserves will be replenished as truck purchases will be reduced in the next few years
 - Water and Wastewater Lifecycle reserves have increased slightly to be used to finance infrastructure projects
 - Transportation reserves are higher primarily due to receipt of Connecting Link funds for 2018 work.

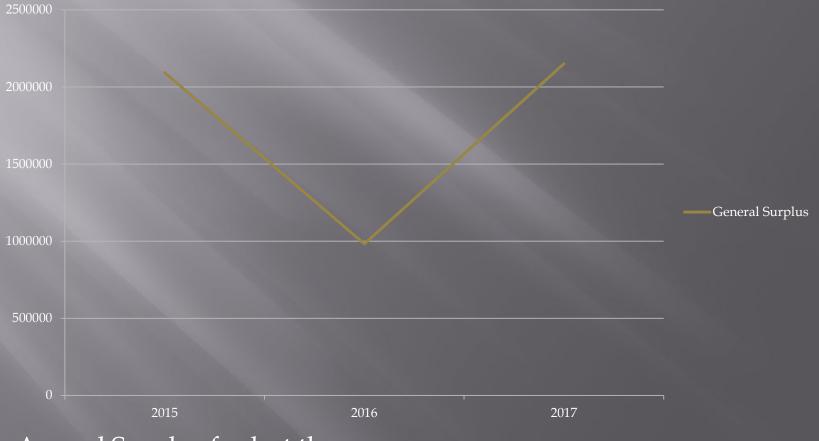
Obligatory Reserve Funds

Obligatory reserves used to fund capital acquisitions





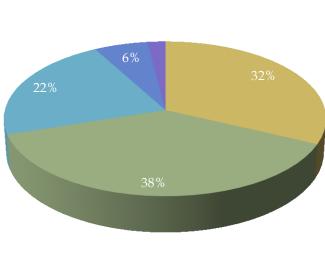
General Surplus



Annual Surplus for last three years

Revenue

- Sources of revenue
- User Fees are primarily for water, wastewater and recreation facilities and programs
- Grants include OMPF and capital grants



2017

- Taxation
- Fees and user Charges
- Grants
- Other Income
- Obligatory reserve funds



Taxation

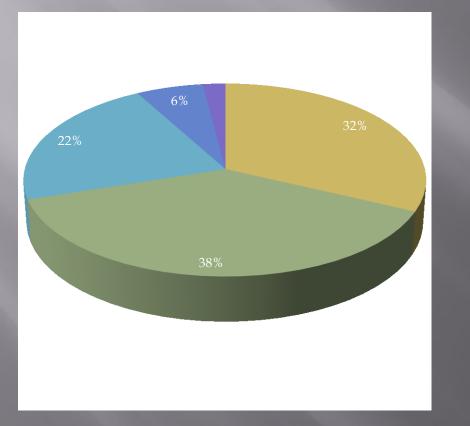
Grants

Other Income

Fees and user Charges

Obligatory reserve funds

2017



- The largest portion of costs continue to be for hard services such as roads, water and wastewater.
- The majority of recreation expenses are for facility operations.
 Fire services account for most of the protective costs and the activity of level fluctuates from one year to another



- This was a busy active year for both operations and capital as our population continues to grow. The Clifford Connect Link project will dominate capital spending for the 2017-18 period. Minto continues to pursue Provincial and Federal grants where available.
- Funding of water and wastewater operations are close to full cost recovery.
- Continued progress on the updated Asset Management Plan assists Minto to prioritize capital projects and best better decisions.